4-DAY COURSE TOPICS

Interview and Interrogation Preparation

 The style, appearance and approach of the successful interviewer and interrogator will be covered, as well as the room settings conducive to these activities.

Behavior Symptoms

- Learn how to analyze and categorize verbal answers from suspects as more indicative of a truthful person or a deceptive person.
- Learn how to use nonverbal behavior displayed by the suspect to make a determination of whether they are telling the truth or withholding relevant information.
- Learn how to read nonverbal behavior during the interrogation to identify the suspect's frame of mind and to recognize when the suspect is ready to confess.
- Learn the six nonverbal behavior symptoms every investigator should know.
- Learn the psychology of what suspects tell you and what they really mean.

REID BEHAVIOR ANALYSIS INTERVIEW™ (B.A.I.)

- Find out why standard investigative questions of "who," "what," "when," "where" and "how" are often not adequate enough to identify the guilty suspect with a high degree of accuracy.
- Learn more than 20 behavior-provoking questions that should be asked of all suspects to assist the investigator in identifying the guilty suspect and eliminating the innocent from suspicion.
- Discover how the guilty suspect's answers to behavior-provoking questions will give you information needed to elicit the truth during the interrogation.

REID NINE STEPS OF INTERROGATION®

 A systematic, common-sense approach to a successful interrogation developed by John E. Reid and Associates through extensive research and practical experience over the past 71 years.

Stages of Interrogation

Most unsuccessful interrogations are a result of the interrogator's inability to move the guilty suspect from one stage of the interrogation to the other. We have defined three distinct stages of the interrogation that may give an interrogator problems: Defiant Stage, Neutral Stage and Acceptance Stage.

Defiant Stage

Some guilty suspects feel that if they continue to deny, sooner or later the interrogator will give up. The suspect at this point is verbally denying and nonverbally is very defensive. Unless the interrogator can move the suspect out of this defiant stage, a confession will not be obtained. This section of the course will address seven proven tactics to move the suspect out of the defiant stage.

Neutral Stage

Guilty suspects in this phase of an interrogation feel that if they tune out the interrogator, he or she sooner or later will give up interrogating them. Suspects in this phase of an interrogation are really not fighting the interrogator with strong denials, but are merely tuning out the interrogator. This section of the course will discuss four proven techniques used by the Reid staff to move the suspect into listening to the interrogator's themes.

· Acceptance Stage

Sometimes an interrogator has the suspect very close to confessing but can't move them over the edge to elicit the truth. In this section, the Reid instructors introduce three specific techniques which will dramatically increase admission of guilt.

Profiling Suspects for Interrogation

People who commit crimes do so to fulfill certain needs – once the interrogator knows what needs were fulfilled, he or she can now pinpoint the primary themes which will trigger the confession.

of Interrogation John E. Reid & Associates, Inc. 209 West Jackson Boulevard, Suite 400

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THE REID TECHNIQUE®

Protecting The Innocent & Identifying The Guilty



The most effective & flexible interviewing & interrogation techniques available

– perfect for Law Enforcement, Corporate Security, Government and Military Investigators

THE REID TECHNIQUE

OF INTERVIEWING AND INTERROGATION®

Look inside for important dates and locations for REID TECHNIQUE® Courses

THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION®

THE REID TECHNIQUE
OF INTERVIEWING AND INTERROGATION®

We Don't Just Make Promises, We Guarantee Them.

Our guarantee is the strongest in the field.

We guarantee to increase your ability to eliminate the innocent, identify the guilty and elicit the truth during the interrogation. Put into practice our techniques and if you don't agree, we will refund your tuition in full, no questions asked.

THE REID TECHNIQUE® Protecting The Guilty



TRAINING COURSES ON





Make Decisions Based on More Than a Hunch

Most good interrogators can't tell you why they are able to identify the guilty or obtain confessions, because they are relying on a "sixth sense" or "gut feeling." Let us convert your "hunch" into an understandable and objective technique.



THE REID TECHNIQUE® Protecting The Innocent & Identifying The Guilty

Continuing Professional Education units - CPEs

John E. Reid and Associates, Inc. awards 24 Continuing Professional Education units (CPEs) for attendance at our 4-day course on THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION. State and local law enforcement personnel who attend may be eligible to receive the accredited number of training hours to meet POST requirements.



Currently we develop investigator tips, newsletters and updates that we share 'free' with over 100,000 law enforcement and security professionals.

If you are interested in receiving these communications visit: www.reid.com and 'join our mailing' list, or scan this code with your smart phone.

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General Program Information

Course Hours

Sessions will begin promptly at 8:00 a.m. and end at 3:00 p.m.

On the first day of the program, final registration will be held from 7:30-8:00 a.m.

Hotel Accommodations

As a convenience to participants, a limited block of rooms is typically held and made available at a reduced rate by the hotel providing the seminar site. Room reservations should be made at least *four weeks in advance* of the seminar. Call the hotel and inform the reservations clerk that you are attending the John E. Reid Program. This is necessary to qualify for the special rate. If you work for a government agency, you may also qualify for a special rate Be sure to inquire with the hotel. If you are unable to obtain accommodations at the program hotel, please contact the hotel or motel of your choice.

The Training Manual

You will receive an extensive training manual that contains information on the topics taught at the program, as well as detailed material including:

- Developing an Interrogation Strategy
- Interrogation Profile Strategy Form
- Special Precautions for Interviewing Juveniles and Persons with Significant Mental or Psychological Impairments
- The Reid Technique of Interviewing and Interrogation: A Position Paper
- Best Practices

Course Fees

Course fees do not include hotel accommodations.

Checks should be made payable to John E. Reid and Associates, Inc. Confirmation will be emailed following receipt of your enrollment form. Cancellations will be honored, and registrations may be transferred from one course to another when necessary.

REID™ Discount Programs

Visit www.reid.com for complete details regarding Multiple Person Discounts, Reid Preferred Group of Associations (RPGA) Discounts as well as reduced fees for federal employees through our GSA Contract.

2018 Individual & Group Rates

4-Day Program

1 person	\$795
2 to 4 people	\$695 each
5 or more people	\$545 each
GSA rate*	\$550 each
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* GSA rates only apply to federal government agencies

12-15 Austin TX

4-day Embassy Suites Central Austin

Celebrating Over 70 Years of Excellence

2018 TRAINING COURSE SCHEDULE OF

THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION®

Date	City	Format	Location	Phone	Date	City F	ormat	Location	Phone
JAN	UARY				19-22	Goodlettsville TN	4-day	Courtyard Nashville Goodlettsville - TN	(615) 851-3000
9-12	Dallas TX	4-day	Cooper Hotel & Conf. Center - Guest Lodge	(972) 386-0306	25-28	Honolulu HI	4-day	Hilton Hawaiian Village	(808) 949-4321
16-19	West Palm Beach Fl	•	Marriott West Palm Beach	(561) 833-1234	25-28	Washington DC	4-day	Westin Washington	(202) 429-1700
16-19	San Diego CA	4-day	Best Western PLUS Hacienda Hotel - Old Town	` '		V/			
23-26	Denver CO	4-day	Homewood Suites Denver Airport	(303) 371-4555	JUL	Y			
0-2	Goodlettsville TN	4-day	Courtyard Nashville Goodlettsville - TN	(615) 851-3000	9-12	Orlando/LBV FL	4-day	Buena Vista Palace	(407) 827-3364
		,	,	(,	10-13	San Diego CA	4-day	Best Western PLUS Hacienda Hotel - Old Town	(619) 298-4707
EB	RUARY				17-20	Houston TX	4-day	Houston Marriott West Loop	(719) 960-0111
6-9	Phoenix AZ	4-day	Phoenix Convention Center	(602) 534-5613	17-20	Baltimore MD	4-day	Holiday Inn-Inner Harbor	(410) 685-3500
6-9	Oak Brook IL	4-day	Chicago Marriott Oak Brook	(630) 573-8555	24-27	Tallahassee FL	4-day	Homewood Suites - Tallahassee	(850) 402-9400
3-16	Memphis TN	4-day	Sheraton Memphis Downtown	(901) 214-3615	24-27	Tucson AZ	4-day	Westin LaPaloma	(520) 742-6000
3-16	New York NY	4-day	The Bailey NYC, Club Quarters Hotel	(212) 859-2200	31-3	Indianapolis IN	4-day	Marriott East Indianapolis	(317) 322-3716
0-23	Columbus OH	4-day	Sheraton at Capitol Square	(614) 365-4500	31-3	Brooklyn Center MN	4-day	Embassy Suites/Brooklyn Center	(763) 560-2700
0-23	Kansas City MO	4-day	Courtyard by Marriott at Briarcliff	(816) 841-3300	ALIC	LICT			
7-2	Cleveland OH	4-day	Hilton Garden Inn Cleveland Airport	(216) 898-1898		GUST		5	(===) ======
					7-10	Portland OR	4-day	Residence Inn by Marriott	(503) 285-9888
/IAF	RCH				14-17	Kansas City MO	4-day	Kansas City Marriott	(816) 421-6800
-9	Houston TX	4-day	Houston Marriott West Loop	(719) 960-0111	20-23	Saint Charles MO	4-day	Ameristar Casino Resort Spa	(636) 949-7777
-9	Charlotte NC	4-day	Charlotte Mecklenburg Police Academy	(704) 432-1635	21-24	Phoenix AZ	4-day	Phoenix Convention Center	(602) 534-5613
-9	Medford OR	4-day	Ramada Medford Hotel & Convention Ctr.	(541) 779-3141	21-24	Dallas TX	4-day	Cooper Hotel & Conf. Center - Guest Lodge	(972) 386-0306
3-16	Egg Harbor Twp N	J 4-day	Atlantic County Police Training Center	(609) 407-6781	27-30	Fargo ND	4-day	Holiday Inn of Fargo	(701) 282-2700
3-16	Billings MT	4-day	Doubletree by Hilton - Billings	(406) 252-7400	27-30	Boston MA	4-day	Wyndham - Beacon Hill	(617) 742-7630
3-16	Santa Fe NM	4-day	Courtyard by Marriott Santa Fe - NM	(505) 473-2800	27-30	New Orleans LA	4-day	Springhill Suites New Orleans Downtown	(504) 522-3100
3-16	Normal AL	4-day	Alabama A&M University DPS	(256) 372-5555	CED	TEMBER			
0-23	Mobile AL	4-day	Mobile Marriott - AL	(251) 476-6400					
0-23	Anchorage AK	4-day	Alaska State Scientific Crime Lab	(907) 343-6400	11-14	Denver CO	4-day	Homewood Suites Denver Airport	(303) 371-4555
6-29	Little Rock AR	4-day	Holiday Inn Presidential - AR	(501) 375-2100	17-20	Raleigh NC	4-day	Hilton North Raleigh	(919) 872-2323
6-29	Los Angeles CA	4-day	The LA Hotel Downtown	(213) 617-1133	18-21	Philadelphia PA	4-day	Courtyard Marriott Philadelphia South	(215) 644-9200
6-29	Ellicott City MD	4-day	Turf Valley Conference Center	(410) 465-1500	18-21	Colorado Springs CO		Embassy Suites Colorado Springs	(719) 599-9100
					25-28	Egg Harbor Twp N		Atlantic County Police Training Center	(609) 407-6781
PR	llL .				25-28	Las Vegas NV	4-day	Harrah's - Nevada	(702) 369-5000
-6	Washington DC	4-day	Westin Washington	(202) 429-1700	OCT	OBER			
0-13	Philadelphia PA	4-day	Courtyard Marriott Philadelphia South	(215) 644-9200	2-5	Goodlettsville TN	4-day	Courtyard Nashville Goodlettsville - TN	(615) 851-3000
0-13	San Francisco CA	•	Holiday Inn Fisherman's Wharf	(800) 942-7348	9-12	Albuquerque NM	4-day	Marriott Albuquerque	(505) 881-6800
0-13	New Orleans LA	4-day	Springhill Suites New Orleans Downtown		9-12	Anaheim CA	4-day	Marriott - Anaheim	(714) 750-8000
17-20	Indianapolis IN	4-day	Marriott East Indianapolis	(317) 322-3716	9-12	Baltimore MD	4-day	Holiday Inn - Inner Harbor	(410) 685-3500
17-20	Tampa FL	4-day	Doubletree - Tampa Airport	(813) 879-4800	16-19	Reno NV	4-day	Grand Sierra Resort and Casino	(775) 789-2046
17-20	O'Fallon MO	4-day	O'Fallon Police Dept Training Center	(636) 240-3200	16-19	New York NY	4-day	The Bailey NYC, Club Quarters Hotel	(212) 859-2200
23-26	Dallas TX	4-day	Cooper Hotel & Conf. Center - Guest Lodge	(972) 386-0306	23-26	San Diego CA	4-day	Best Western PLUS Hacienda Hotel - Old Town	(619) 298-4707
ΛΑΥ	7				29-1	Washington DC	4-day	Westin Washington	(202) 429-1700
-4	Pittsburgh PA	4-day	Doubletree City Center	(412) 281-5800				·	·
1-4 1-4	Cincinnati OH	4-day	Cincinnati Police Training Unit	(513) 357-7552	NO/	/EMBER			
-4 -4	Atlanta GA	4-day	Doubletree Atlanta Downtown	(404) 688-8600	6-9	Southgate MI	4-day	Holiday Inn - Southgate	(734) 283-4400
1 -4 3-11	Norfolk VA	4-day	Courtyard Norfolk Downtown - VA	(757) 963-6000	13-16	San Francisco CA	4-day	Holiday Inn Fisherman's Wharf	(800) 942-7348
3-11	New York NY		The Bailey NYC, Club Quarters Hotel	(212) 859-2200	13-16	Oak Brook IL	4-day	Chicago Marriott Oak Brook	(630) 573-8555
3-11 3-11	Las Vegas NV	4-day 4-day	Harrah's - Nevada	(702) 369-5000	13-16	Seattle WA	4-day	Crowne Plaza Hotel - Seattle	(206) 676-3921
21-24	Southgate MI	4-day	Holiday Inn - Southgate	(702) 369-5000	19-21	Orlando/LBV FL	3-day	Buena Vista Palace	(407) 827-3364
21-24	Seattle WA	4-day	Crowne Plaza Hotel - Seattle	(206) 676-3921	27-30	Boston MA	4-day	Wyndham - Beacon Hill	(617) 742-7630
		· day	The state of the s	(300) 310 0021	27-30	San Antonio TX	4-day	Courtyard San Antonio at The RIM	(210) 558-7774
JUN	E				DEC	EMBER			
-7	Miami FL	4-day	Hyatt Regency Miami	(305) 358-1234	4-7	Cincinnati OH	Λ₌dav	Residence Inn Cincinnati Midtown/Rockwood	(513) 873-2400
8-8	Chicago IL	4-day	Hilton Chicago	(312) 922-4400	4-7		4-day	ricoldende init ombinitati wildlown/nockwood	(313) 0/3-2400

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